

Optimising security with more efficient and reliable communications



Security is an important business that relies on sharp awareness and communication. When Intersecurity Georgia found their old fleet of radios were compromising their high standards of service, they decided it was time to upgrade to a better solution: Vertex Standard EVX - digital radios utilising EVX-Link.

Challenging times

Founded in 1997, Intersecurity Georgia is a full service security company employing over 450 highly trained and skilled personnel. It provides clients with physical and electronic security solutions based around two offices in Tbilisi and Batumi. As the company has grown and threat levels have increased, ISG has had to become ever more efficient in coordinating personnel between the offices. This challenge highlighted inadequacies in their ageing fleet of radios - the hunt was on for a more reliable communications solution.

“Before, Intersecurity Georgia was working with two dispatchers in different cities, so efficiency and communication between staff was low. Now, after working with EVX-Link, the security company has one dispatcher and they have increased efficiency to 90-95%.”

COMMUNICOM LLC.

Evolving to digital

Poor connection and audio quality with the older analogue radios made coordinating a reliable, responsive security service difficult. ISG had to upgrade. *“When we heard about digital and its specifications we were very interested,”* says CEO and Managing Partner Ioseb Alavidze. The company contacted Communicom LLC, a Vertex Standard Authorised Reseller they knew and trusted.

“We were looking for cost-effective radios. The digital radios Communicom recommended were a strong fit for our business, especially because of the clear sound – our security operations are often conducted in noisy environments and with analogue radios it was impossible to hear what our staff were saying.”

The strong product specification, high quality and attractive price combined with Communicom expertise and tech support convinced ISG to invest in Vertex over competing solutions. Two EVX-Link units, two EVX-5300 mobile digital radios, seventy EVX-261 portable digital radios and two SLR-5500 repeaters were purchased.

Customer Profile

Customer

Intersecurity Georgia

Industry

Security

Location

Tbilisi, Georgia

Vertex Standard Products

- ▼ 2 EVX-Link units
- ▼ 2 EVX-5300 mobile digital radios
- ▼ 70 EVX-261 portable digital radios
- ▼ 2 SLR-5500 repeaters



Connecting cities, coordinating people

One of the big benefits of EVX-Link for ISG is its ability to connect Tbilisi and Batumi, a distance of 450 kilometres. All security operations in both locations can now be monitored from the Tbilisi central office, saving time, effort and cost. The radios used by staff and managers have much stronger connectivity than their analogue predecessors, allowing security personnel to keep in touch more efficiently. Superior audio quality, Direct Mode for doubling call capacity, Transmit Interrupt for priority messaging and safety features such as Man Down enable people to stay in touch, coordinate activities and stay safe.

Looking to the future

Now the company is looking to expand its operations by adding more EVX-Links in different cities and building good connections between them. It's a classic example of how the EVX-Link solution expands reach, allowing digital radios to connect faster across multiple areas easily and seamlessly. Because it's portable and expandable, EVX-Link can be installed in virtually any situation and environment. The opportunities for ISG are endless.

"Vertex Standard was ideal for price, specification and quality. Our needs have been totally satisfied. The EVX-Link system gives us good connectivity and saves us time and money, which our old system never did"
Ioseb Alavidze, CEO and Managing Partner



EVX-261